

# Proposal Engineer with marketing touch



Global Water Engineering

## Profile

<ul style="list-style-type: none"><li>• Excellent primary and secondary benefits</li></ul>	<ul style="list-style-type: none"><li>• Design skills</li></ul>
<ul style="list-style-type: none"><li>• 40h /week</li></ul>	<ul style="list-style-type: none"><li>• Draft skills</li></ul>
<ul style="list-style-type: none"><li>• Basic design Engineer</li></ul>	

Challenging position for service and result driven candidates to install and service leading technology (Green Energy). Reference projects at Budweiser, Chang, Carlsberg, Coca Cola, Corn Products Int'l., Danone, Fosters, Heineken, Interbrew, Kraft, National Starch & Chemicals, Nestlé, Pepsi Cola, SAB-Miller, San Miguel, Singha, Sunkist, Tsingtao.

## Job description

GWE is seeking for an experienced Proposal Engineer to assist the sales team in achieving the sales targets. This position assumes a key role by converting the requirements from the client into a complete proposal consisting of design and pricing of the solution.

## Proposal Engineer

The Proposal Engineer we are looking for has a process-technical background with an affinity of environmental installations and is able to convert his knowledge into a design and a corresponding quotation. The Proposal Engineer is located in the dynamic area between the engineers and the seller and is therefore the key figure between the engineering and sales department. In addition, customer-friendliness is very important. The Proposal Engineer is also regularly in direct contact with the customer, and a good relationship is important for the mission and for the relations in the long run. The work will be performed primarily in Loppem, Belgium (near Bruges). However, you have to be willing to travel  $\pm$  5% of your working time to go to the customer, suppliers or other sales supporting visits.

A part of the time you will support marketing activities. This entails arranging exhibitions and seminars but also to assist improving the overall marketing activities on house style, presentations brochures etc. Having good writing skills is a strong plus.

### Role Responsibilities:

- Designing and calculating of innovative waste water and energy projects.
- Being responsible for correctness of the pricing and solution offered to our clients
- Communicate with the sales team about possible price or solution improvements
- Communicate with execution department to obtain practical feedback on the offered solutions
- Seeks to provide technical support to colleagues and from time to time to endusers as required.
- May participate in site surveys and site meetings
- Maintains clear and concise business communication proficiency, both oral and written
- Some travelling will be a part of the job. Overtime and work hours other than Monday-Friday may be asked if the situation desires so.

Good knowledge of the English language (both spoken and written), knowledge of Spanish and other languages is an advantage

## Organization

Global Water Engineering (100+ employees) is specialized in development, engineering and sales of turn-key biogas installations to the industry. It's focus lays within anaerobic applications. In 30 years time, Global Water Engineering has grown to a leading organization in it's field of expertise. The organization is technological advanced and offers state-of-the-art solutions to it's clients. It's has over 200 reference projects all around the World. Large multinationals, in various industries, rely on the solutions that Global Water Engineering offers them for years now.

**Offer**

- Excellent primary and secondary benefits
- Reference projects at worldwide known organizations
- Entrepreneurship
- A pleasant position in a young team

**Candidate**

- Bachelor educated process engineer with affinity to environmental solutions
- Practical skills with industrial installations and/or experience in food related industries is a pro
- Enthusiastic, pro-active and flexible
- Experience in the industry (preferred wastewater/ biogas/ energy) is a pro
- Some travelling will be a part of the job. Overtime and work hours other than Monday-Friday may be asked if the situation desires so.

**Contact details:**

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