



Offer issued: 09-03-2018

JOB OFFER

PROPOSAL ENGINEER

GWE is seeking for an experienced Proposal Engineer to assist the sales team in achieving the sales targets. This position assumes a key role in converting the requirements from the client into a complete proposal consisting of design and pricing of the solution.

It is a challenging position for service and result driven candidates to install and service leading technology (Green Energy). Reference projects at Budweiser, Chang, Carlsberg, Coca-Cola, Corn Products Int'l., Danone, Fosters, Heineken, Interbrew, Kraft, National Starch & Chemicals, Nestlé, Pepsi Cola, SABMiller, San Miguel, Singha, Sunkist, Tsingtao.

MAIN TASKS:

- Designing and calculating of innovative wastewater and energy projects;
- Being responsible for the correctness of the pricing and solution offered to our clients;
- Communicate with the sales team about possible price or solution improvements;
- Communicate with execution department to obtain practical feedback on the offered solutions;
- Seeks to provide technical support to colleagues and from time to time to end users as required;
- May participate in site surveys and site meetings;
- Maintains clear and concise business communication proficiency, both oral and written
- Some traveling will be a part of the job. Overtime and work hours other than Monday-Friday may be asked if the situation desires so.

YOUR PROFILE:

The Proposal Engineer we are looking for has a process-technical background with an affinity of environmental installations and is able to convert his knowledge into a design and a corresponding quotation.

Is located in the dynamic area between the engineers and the seller and is, therefore, the critical figure between the engineering and sales department. In addition, customer-friendliness is very important.

The Proposal Engineer is also regularly in direct contact with the customer, and a good relationship is essential for the mission and for the relations in the long run. The work will be performed primarily in Loppem (near Bruges) or Leuven Belgium. However, you have to be



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willing to travel 5 - 10% of your working time to go to the customer, suppliers or other sales supporting visits.

- Bachelor educated process engineer with affinity to environmental solutions;
- Practical skills with industrial installations and/or experience in food-related industries is a pro;
- Enthusiastic, pro-active and flexible;
- Good knowledge of the English language (both spoken and written) is a must, knowledge of Spanish and other languages is an advantage;
- Experience in the industry (preferred wastewater/ biogas/ energy) is a pro;
- Some traveling will be a part of the job. Overtime and work hours other than Monday-Friday may be asked if the situation desires so.

WE OFFER:

- Market conform primary and secondary benefits.
- Reference projects at worldwide known organizations.
- Entrepreneurship.
- A pleasant position in a young international team.

If you are looking for a new challenge in a dynamic international environment, send us your resume/CV and motivation letter at mail.belgium@globalwe.com!

ABOUT GWE

Global Water Engineering (150+ employees) is specialized in development, engineering, and sales of turn-key biogas installations to the industry. Our focus lies within anaerobic applications. In 30 years time, Global Water Engineering has grown to a leading organization in its field of expertise. As an organization, we are technologically advanced and offer state-of-the-art solutions to our clients. We have over 400 reference projects all around the world. Large multinationals, in various industries, rely on the solutions that Global Water Engineering offers them for years now.

CONTACT DETAILS:

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